



InnoEnergy
Knowledge Innovation Community

Europe's Leading Innovation Ecosystem for Sustainable Energy

June 2019

Trusted Innovation Ecosystem for Sustainable Energy in Europe

Public-private partnership created to encourage a sustainable energy future for Europe

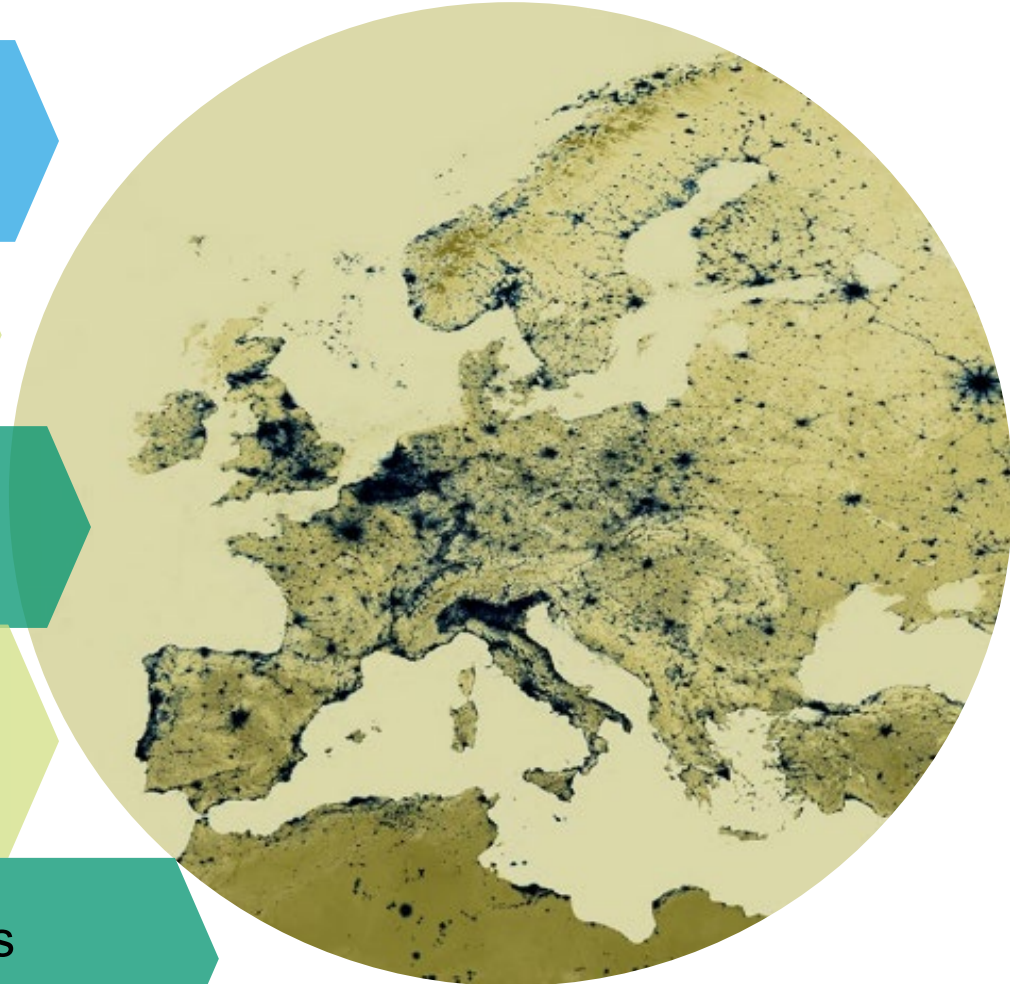
Complete package of solutions to support Innovation at every stage

Investing in people, technologies and businesses

Established in 2010:

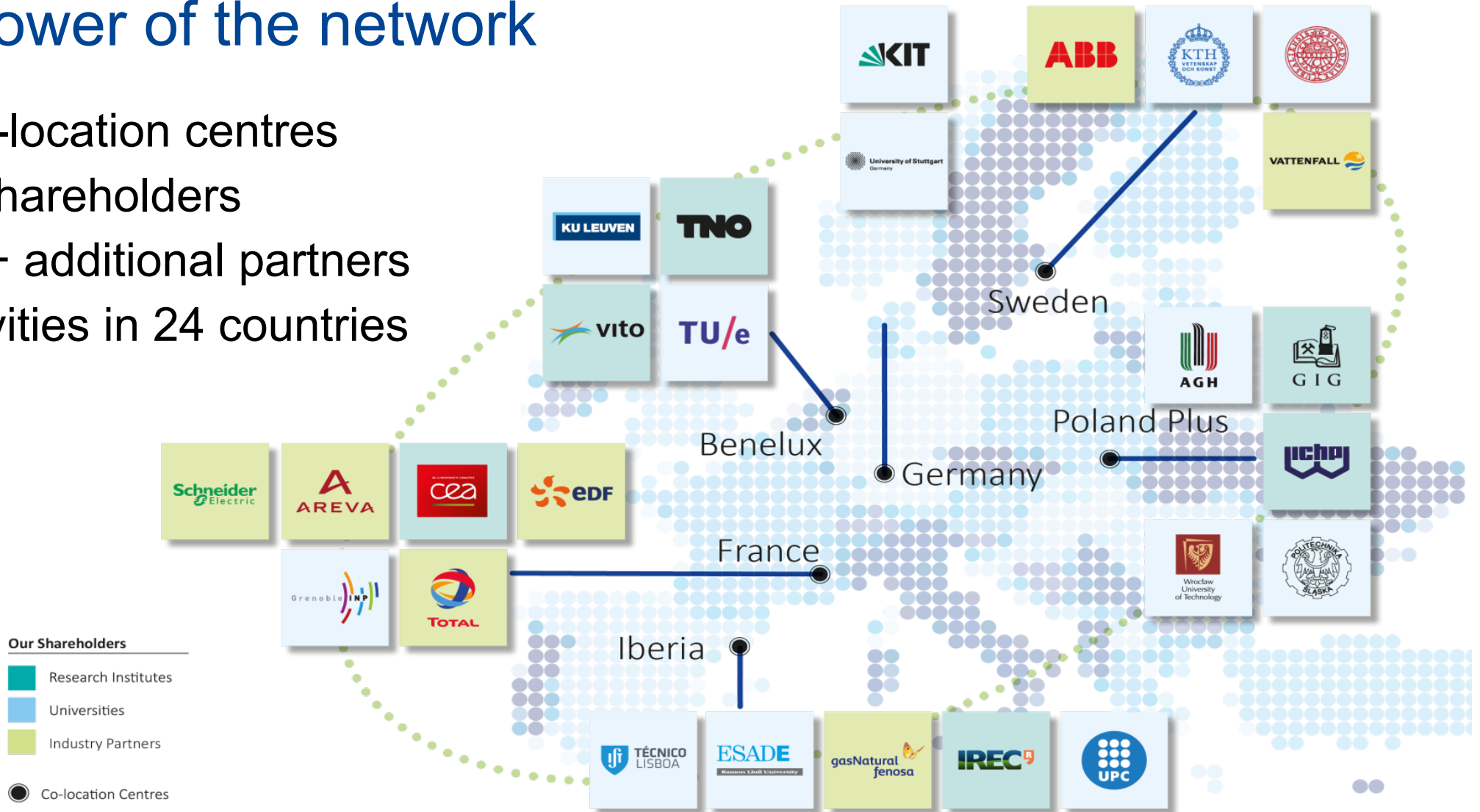
- Limited liability European Company
- Supported by the EIT

Present at 24 European Countries
22 shareholders & ~400 partners



Making connections: the power of the network

- 6 co-location centres
- 22 shareholders
- 400+ additional partners
- Activities in 24 countries



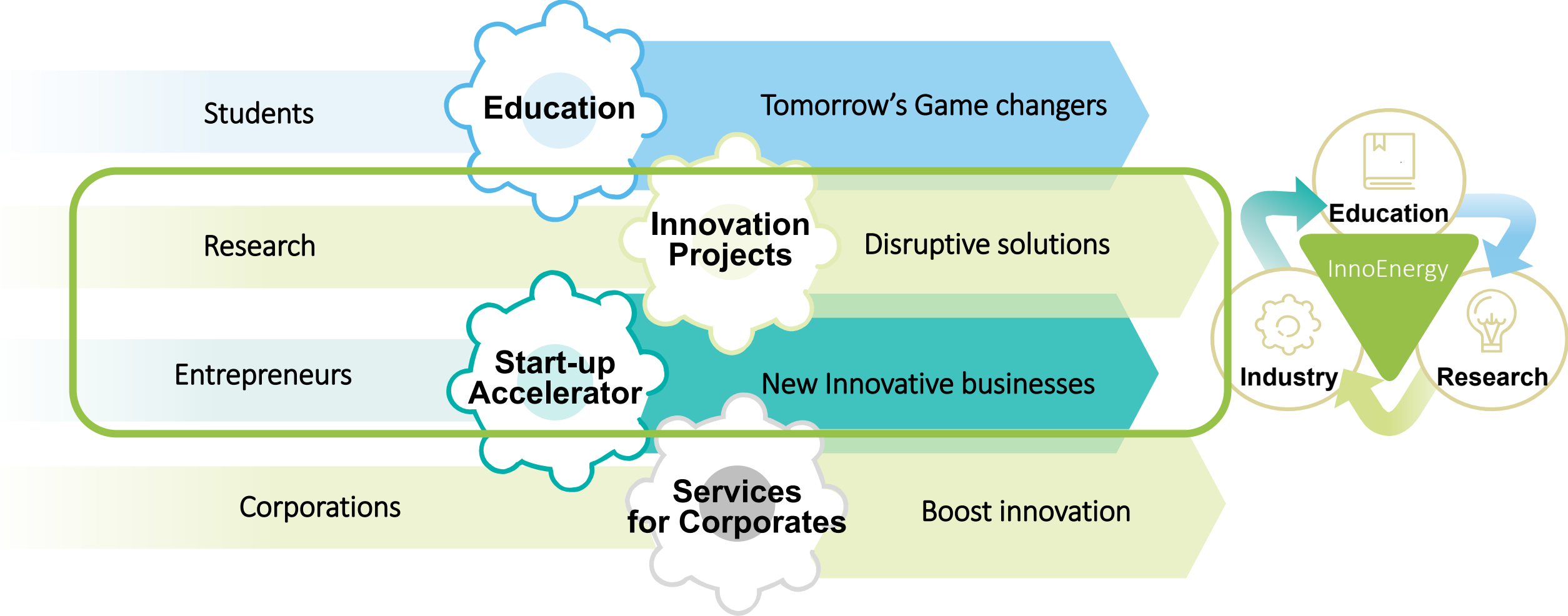
The Power of the Network in Iberia



Some of the 400+ Innoenergy Partners



What We Do



The Trusted Partner and Smart Investor to make your Company a Global Success

Industry partner

Long term relationship

Global impact

Trusted ecosystem

Shared risk



KEY FIGURES

Business Creation

200 
Early start-ups supported

€117m
External investment raised



 121
Start-ups selling

2,796
Applications received

www.innoenergy.com

€ 94m
Forecasted Sales

€ 85m
InnoEnergy Investment

Innovation Projects

120
products and services supported

98
Patents filed

€4 b
Forecasted sales

€222 m
InnoEnergy Investment

Education and Professional Learning

1100+
Game Changers from IE
MSc & PhD School

40+
Nationalities represented

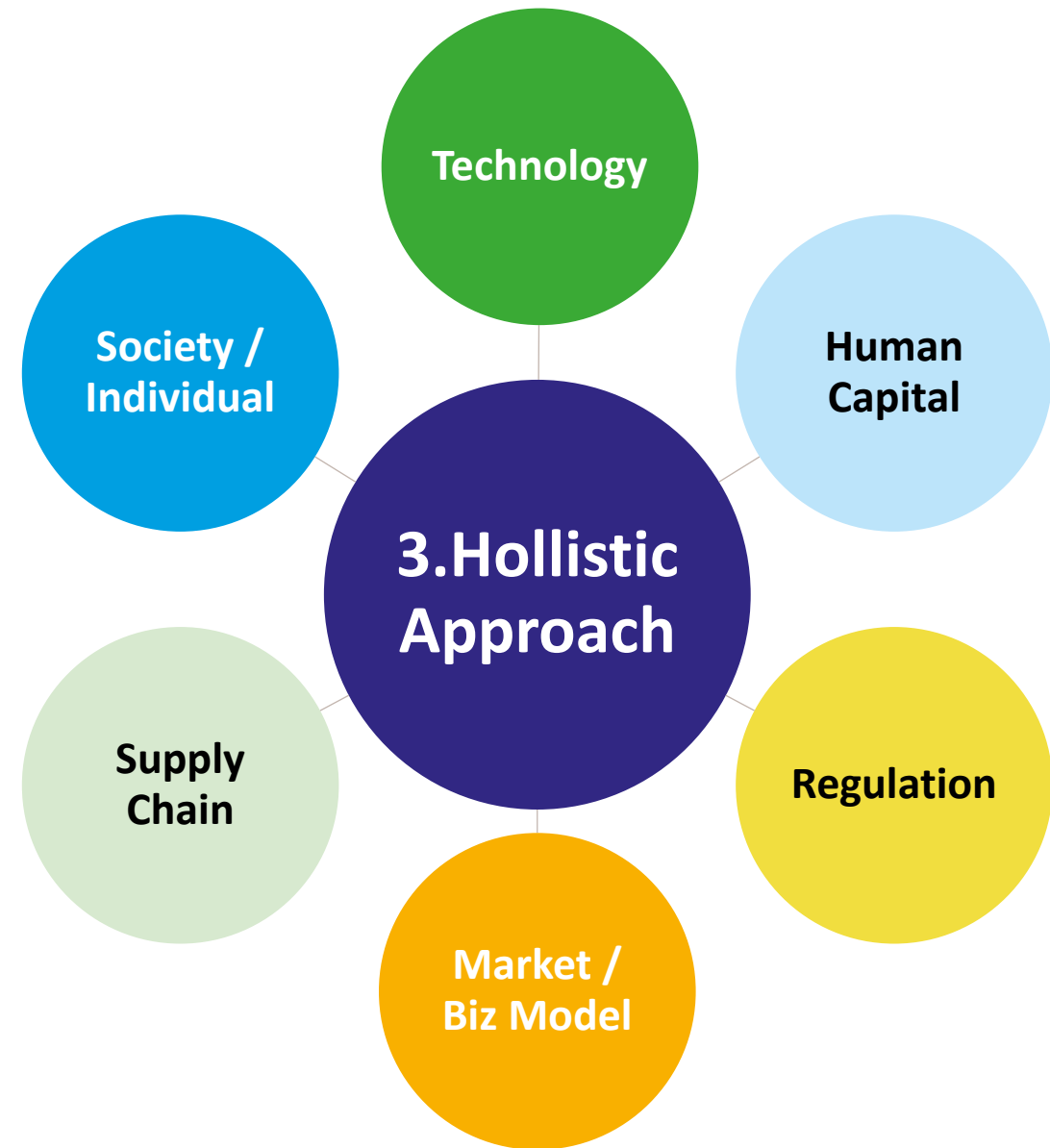
11
Startups created

20+
Digital Learning Courses Available

Figures as of February 2019

1. Focus on Energy

2. European Dimension



Thematic Fields



Renewable energies



Energy storage



Energy efficiency



Energy for circular economy



Transition for conventional energy



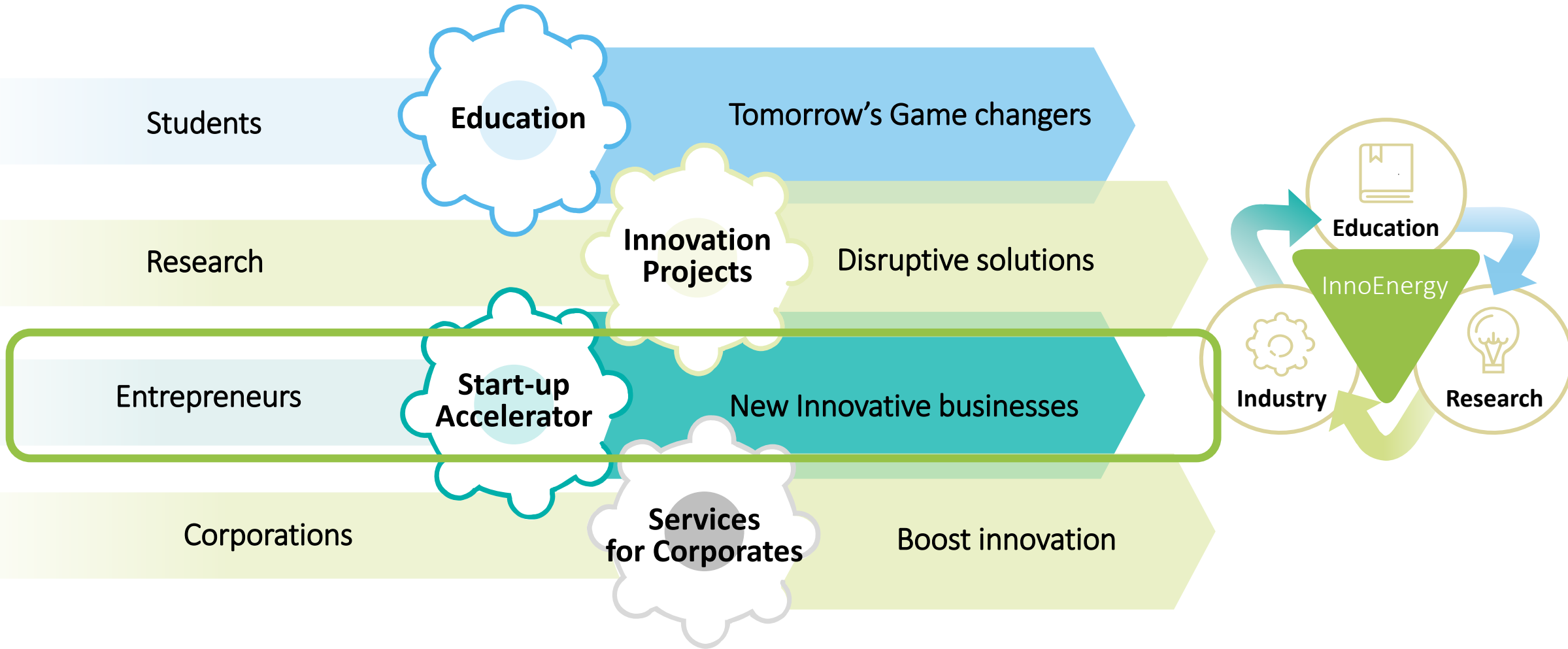
Smart and efficient buildings and cities



Smart electric grid



Mobility



Tailored business support Business Creation Service Programs providing services in 6 key dimensions [®] for the success of the company



Highway[®]
Beyond
Acceleration



Product: protection, development, pilot, launch



Market: opportunities, positioning, Biz modelling, planning



People: capabilities, training, support, mentoring



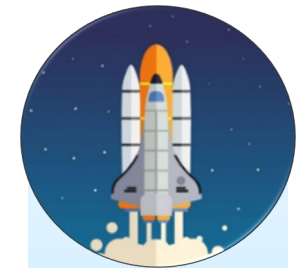
Finance: seed money, access to financial resources (public funds, business angels, VC community, etc..)



Industrialization Scale-up: manufacturing scale up, supply chain management



Commercialization scale-up: global market expansion, market penetration,



Boostway[®]
Powering
Growth

InnoEnergy Investment can be worth more than 500k€

InnoEnergy Highway

Investment & support for the go to market phase

- Maximum time to market 18 to 24 months.
- Market clearly identified.
- Technology development (Min. TRL5)
- Goal: Go to Market.
- **Return via Equity participation.**

InnoEnergy Boostway

Investment & support for the growth phase

- Post revenue stage.
- Validated and innovative product and/or service.
- Solid financial strategy.
- Goal: Scale-up.
- **Return via revenue sharing.**

Investment Fund

Up to 250k€

- Co-investment for sales and growth acceleration.
- **Additional equity for InnoEnergy.**
- Need to present to Investment Committee.

Technology Fund

Up to 250k€

- Investment for participated ventures.
- Money to be invested in technology development.
- **Additional equity for InnoEnergy.**
- Need to present to Investment Committee.

Customized, Transparent Green Energy Contracts for Social Responsibility

1



TIME-BASED, LOCAL GREEN ENERGY SERVICE

2

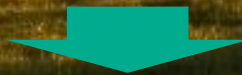


**AUTOMATED
CERTIFICATION**

3



**INCLUDE SMALL
PRODUCERS**

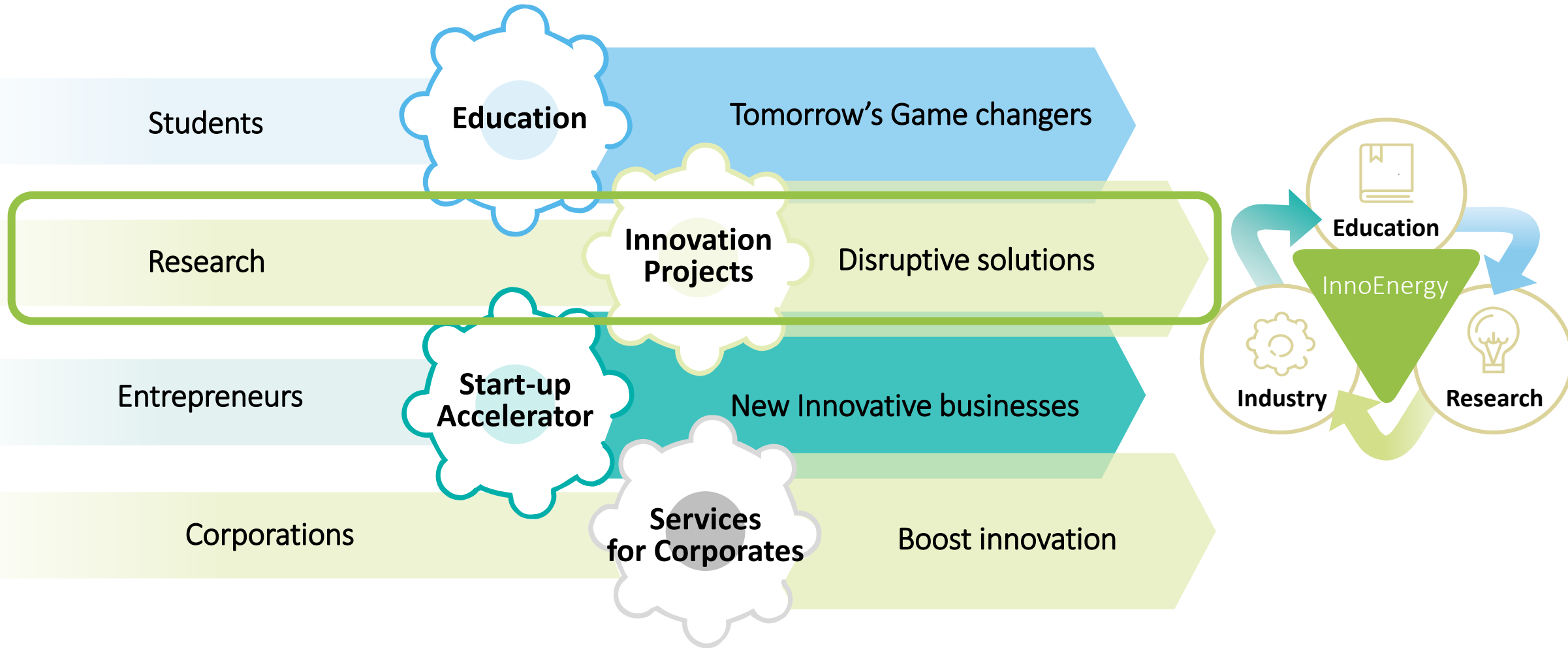


Energy Retailers increase customer acquisition & retention

Circular Economy: From Waste to Biocoal



What We Do



WHAT ARE WE LOOKING FOR?

- Attractive Market and business case
- TRL 5 (technology proven at a relevant scale and environment)
- Leading company with high performance team
- Alignment with InnoEnergy's thematics and challenges

WHAT DO WE OFFER?

- The opportunity of being funded through the Innovation Project instrument
 - Co-investment (50/50) for projects ranging between 1 M€ and 10 M€
 - Access to InnoEnergy's ecosystem (+400 partners)
 - Return as a revenue share with no collaterals (alternatively we may consider equity position)
- Other high values that may be added in separate deals:
 - Business Development support
 - Access to talent
 - Access to finance

INVESTMENT ROUNDS: <https://investmentround.innoenergy.com/> (Contact your local InnoEnergy office)



Home

EFFICIENCY WITHOUT THE “KERF”

NexWafe uses the Kerfless Wafer Technology for the production of monocrystalline silicon wafers. Our EpiWafers are a drop-in replacement for Cz wafers in solar cell production. We will supply them at an unprecedented price.

WindFloat – Principal Power

“In InnoEnergy, we gained a partner who collaborates with us and **support both the company and the technology** as we move into a commercial product.”

João Metelo, President and CEO, Principle Power



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www.innoenergy.com



InnoEnergy is supported by the EIT,
a body of the European Union